

Healthcare Germany Overview

Opportunities for international companies in Germany

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GTAI Pavilion MEDICA 2023



Investor Consulting

- Information about key industries
- Legal information
- Tax information
- Incentives and financing information
- Introduction to local partners
- Site selection support



Improving Health: Spending in Germany

€ 498 billion
healthcare expenditure

13.2%
of GDP

73 million
people have public health insurance

9 million
people privately insured

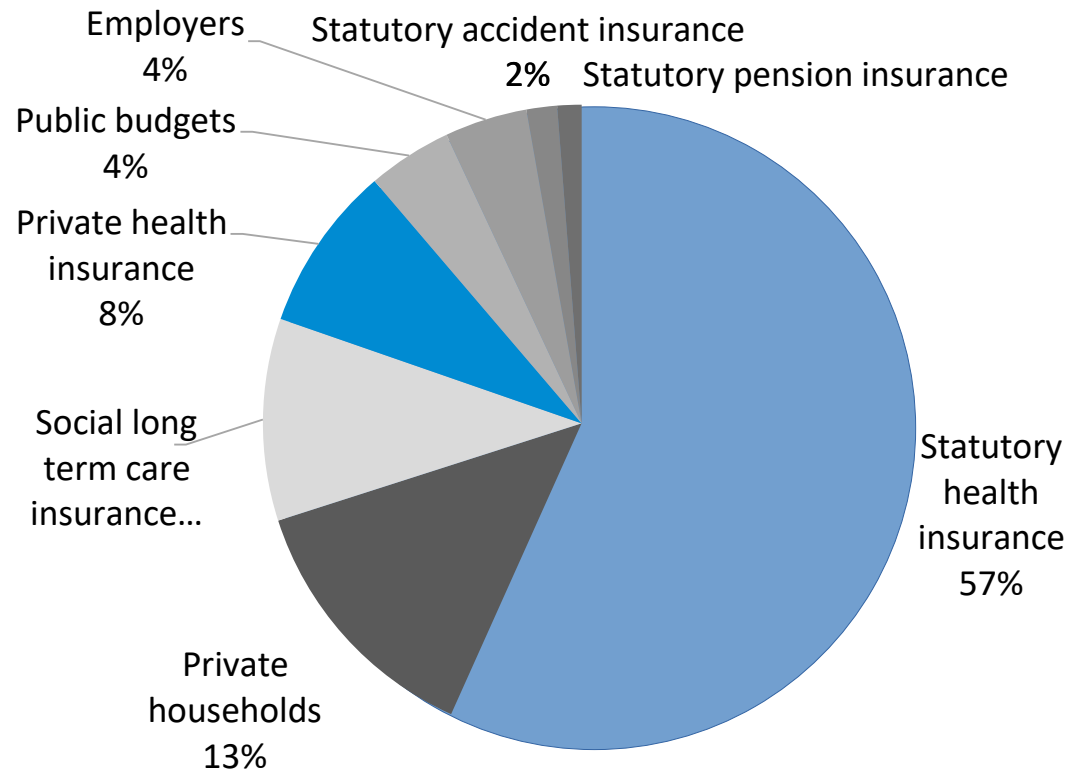
1887
hospitals
490k
beds

409,000
physicians

19,000
pharmacies

7.5 million
employment in healthcare

In Germany, Healthcare is Financed by Multiple Sources



With a share of 57%,
statutory health is
most significant
payer

Note: The item private households includes non-profit institutions serving households.

Source: German Federal Statistical Office 2021

Medical Technology is in High Demand

€45 bn

Market volume

1476

Manufacturers (20+ empl.)

2/3

Exports: „Made in Germany“ sells

1391

Patent applications in 2022

€26 bn

Imports: high demand

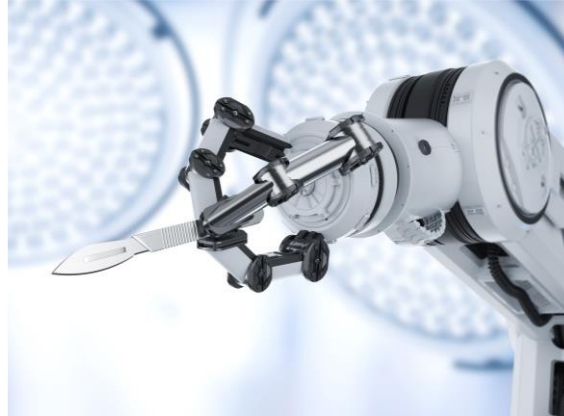
CE

Medical Device Regulation (MDR)

Key Trends and Drivers In Germany's Life Science Sector



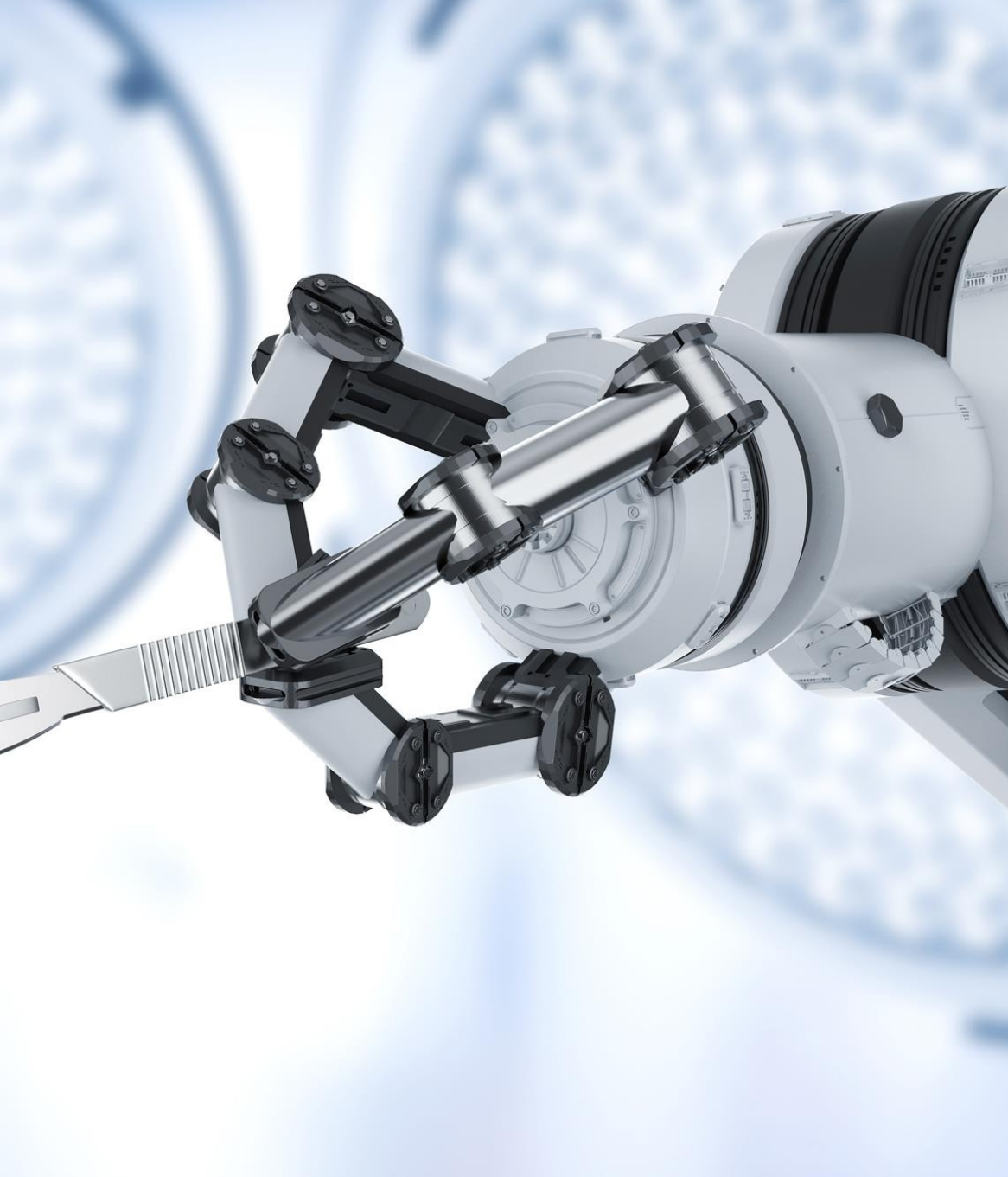
**Biotechnology &
Pharmaceuticals**



**Miniaturisation,
Automation &
Robotics**



Digitalization



Miniaturisation, Automation & Robotics

Added Value:

- Improve quality / precision
- Minimally invasive
- Address labor shortage
- Reduce human errors
- Relieve from physical strain
- Allow humans to dedicate more time on human tasks



Digitalization

Electronic patient records

Digital exchange of health data

Telemedicine (monitoring, consultation)

DiGAs (medical apps on prescription)

Electronic prescription system

Health Data for Research and
Development

Artificial Intelligence

Clear Reimbursement Pathways in Germany

Hospital sector (in-patient)



- G-DRG system: reimbursed unless barred
- Joint Federal Committee (G-BA)

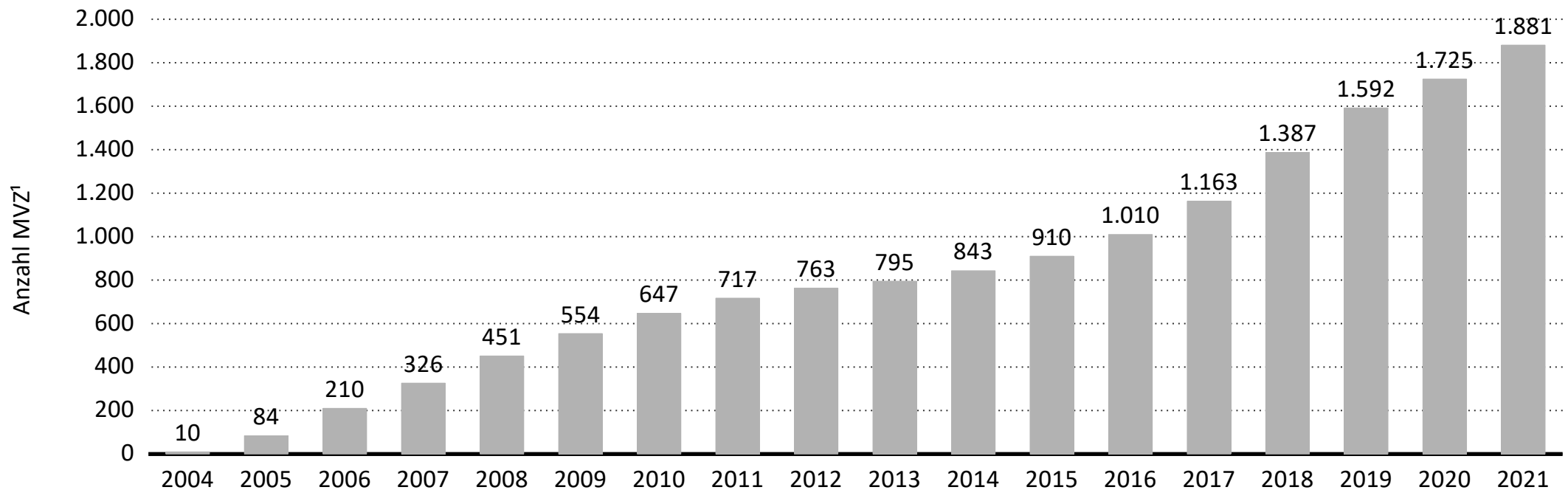
Ambulatory sector (out-patient)



- Doctor practices: reimbursed if listed in uniform evaluation standard (EBM)
- Medical supply stores: reimbursed if listed in medical aids register (HBMV: GKV Spitzenverband)

Number of Ambulatory Medical Care Centers provided by hospitals

Sustainable trend of ambulatorisation but also tool for in-patient acquisitions



Hinweis(e): Deutschland; 2004 bis 2021

Weitere Angaben zu dieser Statistik, sowie Erläuterungen zu Fußnoten, sind auf [Seite 8](#) zu finden.

Quelle(n): vdek; KBV; ID 1250198

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Supported by the Federal Ministry for Economic Affairs and Energy
on the basis of a decision by the German Bundestag.

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